

International Trader of Wood- and Agro Pellets



Port of Rotterdam

December 10th 2012



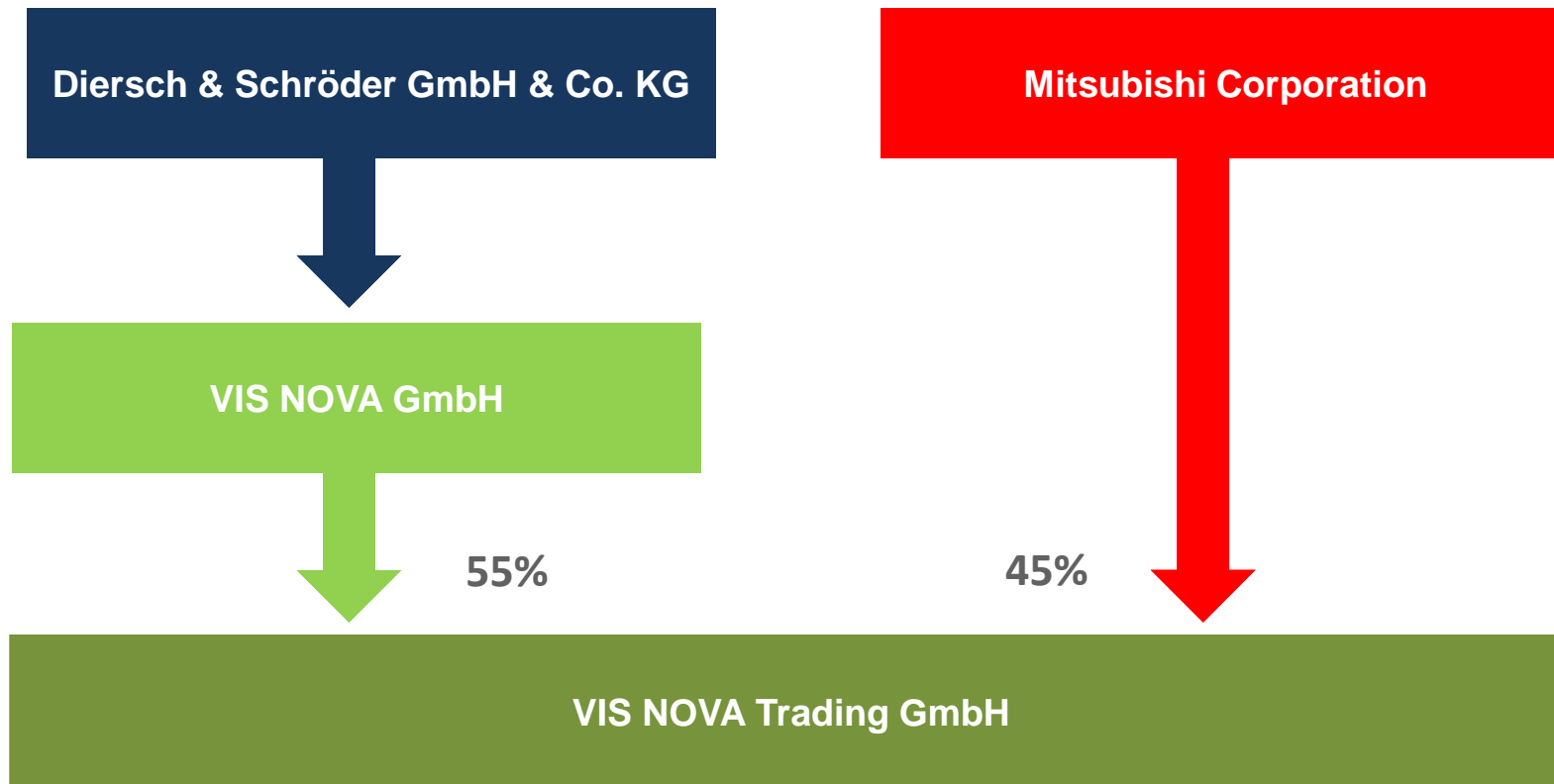
A Joint Venture of Diersch & Schröder Group and Mitsubishi Corporation



DIERSCH & SCHRÖDER GmbH & Co. KG



Strong Partners

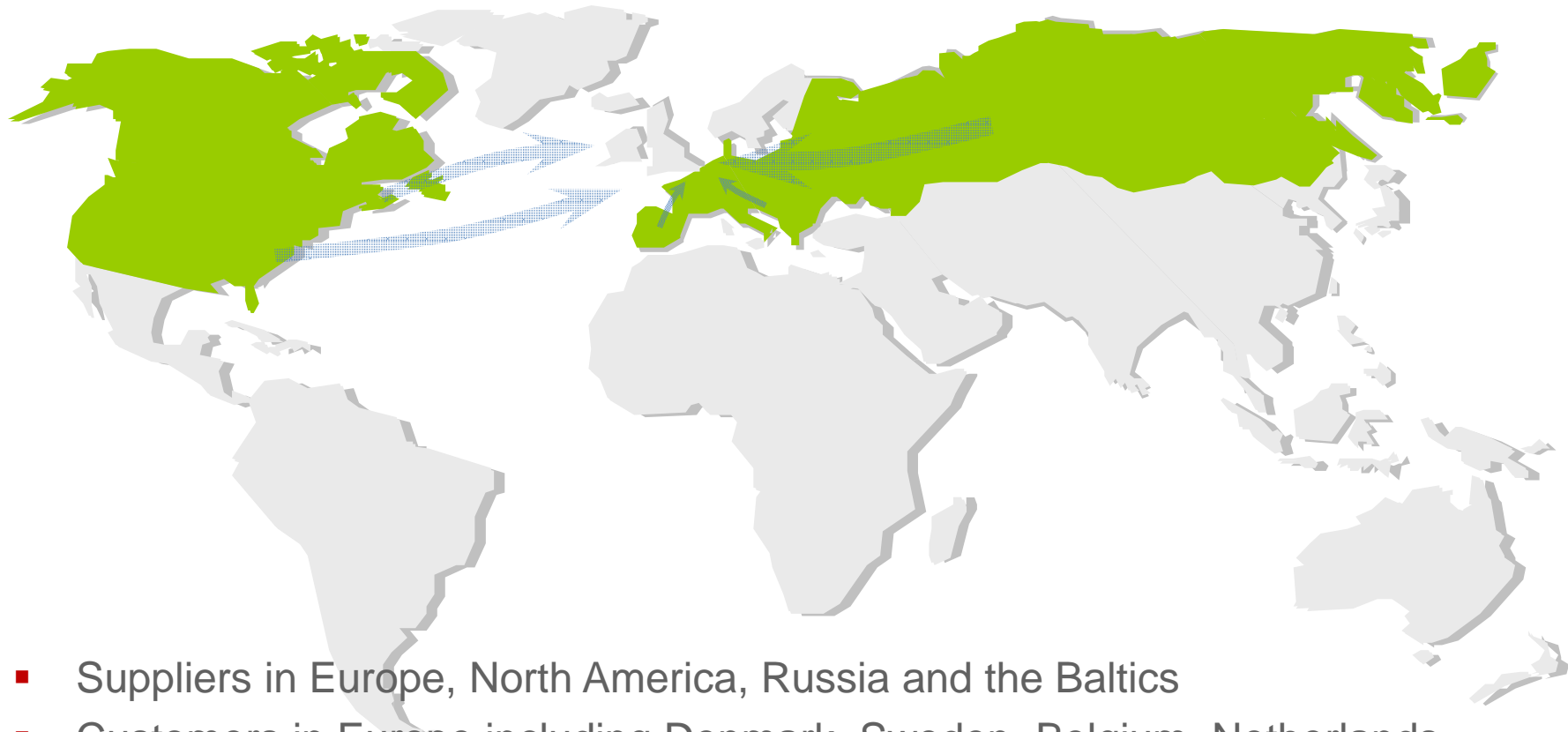


Facts and figures

- Established in 2004 as part of the Diersch & Schroeder Group (DS), a major German oil trader and since 2008 a Joint Venture of DS and the Mitsubishi Corporation, Japan's largest trading company
- Nearly one decade experience in trading biomass and producing wood pellets
- Used to own 120kt wood pellet production plant (HPS) in eastern Germany - sold to EDFT in 2012
- International trading of both wood & agro pellets & other solid biomass
- Own logistic department to arrange land and sea transportation



Supply Situation



- Suppliers in Europe, North America, Russia and the Baltics
- Customers in Europe including Denmark, Sweden, Belgium, Netherlands, Poland, UK etc.
- Multimodal logistics concepts through own logistics department

Traded Products



**Ø 6–8 mm Wood Pellets
Industrial Grade**



Wood Chips



Lignin Pellets



**Agro Pellets e.g. based on
Corn Stover**

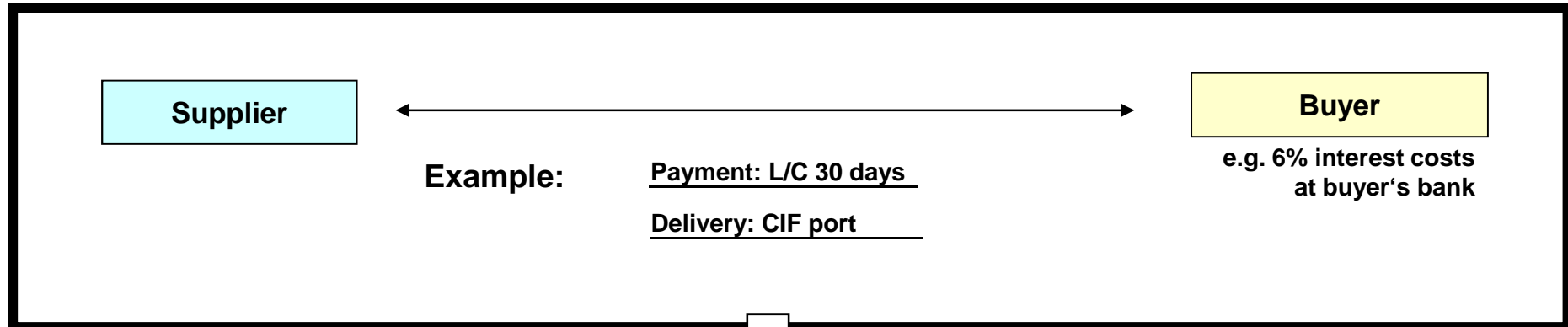
VNT – services

- Top-rated entity with strong parent companies
- Worldwide logistics through own logistics department
- Financial service through Mitsubishi International GmbH (MIG)
- Worldwide network of liaison offices (Mitsubishi Corporation)
- Reliable supplier portfolio
- Development of new projects and products with the suppliers
- Exclusive marketing rights for selected suppliers
- Concentrating on long-term co-operations
- Multi-year contracts
- CoC certified by FSC* / PEFC*

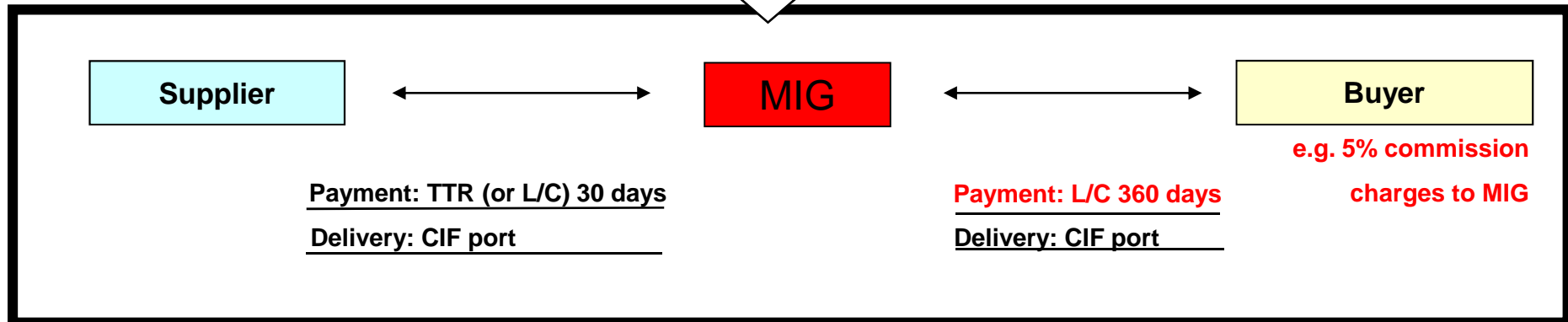
* In progress



Now



New



YOUR ADVANTAGES:

- 1) Interest cost saving
- 2) Improvement of profit
- 3) Extendable for YOUR customers

REMARKS:

ONLY payment conditions change

- 1) MIG has no responsibility in pricing, delivery schedule, warranty etc.
- 2) All conditions keep unchanged as defined in original contract between original biomass supplier and vendor.
- 3) Above conditions to be clearly stipulated in 3 parties MOU.

VIS NOVA Trading GmbH

Hafenstrasse 55

D-28217 Bremen

+49 (0) 421 396 99 656

hellberg@vis-nova.de

www.vn-trading.de

